



DECEMBER 2015

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*We are here to make good things happen for you!*

# Happy Christmas

## DECEMBER OFFERS:

British Airways / American  
– Heathrow to Sacramento  
Valid until 31st Jan in Business Class

BA's price £4752 including tax  
Our price **£3925** including tax  
**A saving of £827**

British Airways – Heathrow to Poona  
Valid until 31st Jan in Premium Economy Class

BA's price £2770 including tax  
Our price **£1695** including tax  
**A saving of £1075**

British Airways – Heathrow to Tel Aviv  
Valid until 31st Jan in Premium Economy Class

BA's price £898 including tax  
Our price **£758** including tax  
**A saving of £140**

Virgin Atlantic – Heathrow to Los Angeles  
Valid until 31st Jan in Business Class

Virgin's price £6057 including tax  
Our price **£4790** including tax  
**A saving of £1267**

TAM – Heathrow to Brasilia  
Valid until 31st Jan in Business Class

TAM's price £3890 including tax  
Our price **£2990** including tax  
**A saving of £900**

## December 2015

### Diary Dates:

*Tuesday 22nd – Winter Solstice (Shortest Day)*

*Friday 25th – Christmas Day*

*Saturday 26<sup>th</sup> – Boxing Day*

*Thursday 31<sup>st</sup> – Hogmanay (Scotland)*



## ITALY – SORRENTO



Staying 12 nights at The Grand Hotel Flora Sorrento.  
Bed and Breakfast including return flights to  
Naples from London Gatwick.  
Valid for travel 2nd July 2016

**From £589.00 per person**

**Eagle Executive Travel**

11 Goldington Road, Bedford, MK40 3JY  
Tel: 01234 348882 [www.eagletravel.co.uk](http://www.eagletravel.co.uk)

# NEWS FLASH . . . NEWS FLASH . . . NEWS FLASH . . . NEWS FLASH

## **Birmingham gains links to Warsaw and Budapest**

Wizz Air has added routes from Birmingham to Warsaw and Budapest. The Warsaw service will operate twice-weekly from Birmingham on Mondays and Fridays, while the Budapest service will depart on Tuesdays and Saturdays.

## **Qatar Airways is to launch flights from Birmingham to Doha, opening up more than 150 long-haul destinations to UK passengers**

The eight weekly flights will be served by a Boeing 787 Dreamliner, which will have a two-cabin configuration, comprising 22 seats in business class and 232 in economy. The service, which will start in March, will provide onward connections from Doha to 152 destinations.

## **New short haul routes to Greece from London Heathrow (LHR)**

British Airways has launched two new short haul routes to Greece from Heathrow. The summer season only routes to Kalamata (KLX) and Chania (CHQ) will both commence from 30 April 2016 and are available to book now. Frequencies to Corfu and Santorini will also be increased for summer 2016.

## **BA to start Inverness link from Heathrow in May**

British Airways will start daily flights from Heathrow to Inverness on May 3rd 2016. The year-round service will be on a 143-seat Airbus A319. Hand luggage-only fares start at £47.

## **Manchester to gain six new Ryanair routes next Summer**

Ryanair will add six routes from Manchester airport and boost frequency on others next Summer. Bratislava in Slovakia, Carcassonne in France and Malta will be served three times weekly. The carrier will also launch twice-weekly services to Bremen in Germany and Brindisi in Italy. The French city of Limoges will be served four times a week. Frequency will be boosted to Faro, Alicante, Barcelona, Dublin, Ibiza, Madrid, Milan, Rome, Valencia and Warsaw.



**Matrix Travel welcomes a new staff member to complement our dedicated Operations Team:**

## **Martin Gypps**

**Assistant Manager  
in the Aylesbury Office**

Martin brings with him 33 years of experience in the travel industry. He is married with twin girls. In his spare time he enjoys horse riding, cooking and travelling.



## **Matrix Travel**

**Aylesbury**

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***The first question of our new Q&A section is:***

### **Why do Travel Management Companies charge fees?**

Because we rely on fees as our main source of income for the work we perform for our customers. This is a 'unique' industry where very few suppliers pay Travel Management Companies (TMC's) to sell their products and services. Fact! Very little is 'free'. If your TMC doesn't charge you fees then they are making their money somewhere else! They are probably 'marking up' every fare they offer and making charges for everything they do. Over time this will cost more than any fees we may charge! We offer a full range of transparent fees to suit our customers' requirements. Charging fees allows us to be totally unbiased, therefore our customers can be certain that they are getting the best options available.

***"Strangers are just friends waiting to happen." - Rod McKuen***